BD Announces Results For 2014 Second Fiscal Quarter

- Announces revenues of \$2.072 billion, an increase of 3.6 percent, or 5.1 percent on a foreign currency-neutral basis.
- Reports adjusted diluted earnings per share from continuing operations of \$1.53, an increase of 10.1 percent, or 15.8 percent on a foreign currency-neutral basis. Reported diluted earnings per share from continuing operations were \$1.45.

PR Newswire

FRANKLIN LAKES, N.J., May 1, 2014 /PRNewswire/ -- BD (Becton, Dickinson and Company) (NYSE: BDX), a leading global medical technology company, today reported quarterly revenues of \$2.072 billion for the second fiscal quarter ended March 31, 2014, representing an increase of 3.6 percent from the prior-year period, or 5.1 percent on a foreign currency-neutral basis.

"We are pleased with our solid second quarter and year-to-date results," said Vincent A. Forlenza, Chairman, CEO and President. "Revenues were driven by the Medical segment and continued improvement in our Biosciences segment. This consistent performance demonstrates the breadth of the growth drivers across our businesses and regions, and highlights the diversity of our portfolio."

Second Quarter and Six-Month Fiscal 2014 Operating Results

Reported diluted earnings per share from continuing operations for the second quarter were \$1.45 compared with \$1.39 in the prior-year period, representing a 4.3 percent increase. On a foreign currency-neutral basis, diluted earnings per share from continuing operations for the second quarter increased by 10.1 percent. Current quarter results include pre-tax charges for asset write-offs of \$20 million, or \$0.06 diluted earnings per share from continuing operations, and contract termination costs of \$11 million, or \$0.04 diluted earnings per share from continuing operations, partially offset by a pre-tax gain on investment of \$8 million, or \$0.03 diluted earnings per share from continuing operations. Excluding the net impact of these items, adjusted diluted earnings per share from continuing operations were \$1.53. This represents an increase of 10.1 percent, or 15.8 percent on a currency-neutral basis.

For the six-month period ending March 31, 2014, diluted earnings per share from continuing operations were \$2.82, compared with \$2.74 in the prior-year period. This represents growth of 2.9 percent, or 9.1 percent on a currency-neutral basis. Excluding the first quarter incremental impact of the medical device excise tax, which went into effect in January 2013 under the U.S. Patient Protection and Affordable Care Act, adjusted diluted earnings per share from continuing operations were \$2.94 compared with \$2.74 in the prior-year period. This represents growth of 7.3 percent, or 13.5 percent on a currency-neutral basis.

Segment Results

In the BD Medical segment, worldwide revenues for the quarter were \$1.116 billion, representing an increase of 5.1 percent compared with the prior-year period, or an increase of 6.3 percent on a foreign currency-neutral basis. The segment's revenue growth reflects strong sales in the Diabetes Care unit and solid sales in the Medical Surgical Systems and Pharmaceutical Systems units.

For the six-month period ended March 31, 2014, BD Medical revenues increased 6.6 percent, or 7.4 percent on a currency-neutral basis.

In the BD Diagnostics segment, worldwide revenues for the quarter were \$653 million, representing a decrease of 0.9 percent compared with the prior-year period, or an increase of 1.0 percent on a foreign currency-neutral basis. Solid sales in the Preanalytical Systems unit were partially offset by ongoing softness in Women's Health and Cancer in the U.S.

For the six-month period ended March 31, 2014, BD Diagnostics revenues increased 1.1 percent, or 2.6 percent on a currency-neutral basis.

In the BD Biosciences segment, worldwide revenues for the quarter were \$302 million, representing an increase of 8.2 percent compared with the prior-year period, or an increase of 10.2 percent on a foreign currency-neutral basis. The segment's growth was driven by continued strength in emerging markets, solid instrument placements, a favorable comparison to the prior year and a timing of orders.

For the six-month period ended March 31, 2014, BD Biosciences revenues increased 6.8 percent, or 8.0 percent on a currency-neutral basis.

Geographic Results

Second quarter revenues in the U.S. of \$826 million represent an increase of 0.2 percent over the prior-year period. Revenues outside of the U.S. were \$1.246 billion, representing an increase of 5.9 percent compared with the prior-year period, or an increase of 8.5 percent on a foreign currency-neutral basis. International revenues reflected continued strength in emerging markets and sales of safety-engineered products.

For the six-month period ended March 31, 2014, revenues in the U.S. were \$1.675 billion, representing an increase of 1.3 percent compared with the prior-year period. Revenues outside of the U.S. were \$2.412 billion, representing an increase of 7.3 percent when compared with the prior-year period, or 9.2 percent on a foreign currency-neutral basis.

Fiscal 2014 Outlook for Full Year

The Company reaffirms its previously communicated currency-neutral revenue guidance range of 4.5 to 5.0 percent. On a reported basis, the Company expects revenue growth of 4.0 to 4.5 percent. The Company is raising its previous guidance for diluted earnings per share from continuing operations for the full fiscal year 2014 to be between \$6.14 and \$6.17, or \$6.22 and \$6.25 excluding the impact of the previously mentioned second quarter adjustments. This represents growth of 7.0 to 7.5 percent over 2013 adjusted diluted earnings per share of \$5.81. On a foreign currency-neutral basis, adjusted diluted earnings per share are expected to grow about 10.0 to 10.5 percent, or 11.0 to 11.5 percent excluding the incremental impact of the medical device tax. The Company plans to repurchase, subject to market conditions, about \$450 million of its common stock in fiscal year 2014.

Conference Call Information

A conference call regarding BD's second quarter results will be broadcast live on BD's website, www.bd.com/investors, along with related slides, at 8:00 a.m. (ET) Thursday, May 1(st), 2014. The conference call will be available for replay on BD's website, www.bd.com/investors, or at 1-800-585-8367 (domestic) and 1-404-537-3406 (international) through the close of business on Thursday, May 8(th), 2014, confirmation number 24652897.

Non-GAAP Financial Measures/Financial Tables

This news release contains certain non-GAAP financial measures. Reconciliations of these and other non-GAAP measures to the comparable GAAP

measures are included in the attached financial tables. Within the attached financial tables presented, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts.

About BE

BD is a leading medical technology company that partners with customers and stakeholders to address many of the world's most pressing and evolving health needs. Our innovative solutions are focused on improving drug delivery, enhancing the diagnosis of infectious diseases and cancers, supporting the management of diabetes and advancing cellular research. We are nearly 30,000 associates in 50 countries who strive to fulfill our purpose of "Helping all people live healthy lives" by advancing the quality, accessibility, safety and affordability of healthcare around the world. For more information, please visit www.bd.com.

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This press release, including the section entitled "Fiscal 2014 Outlook for Full Year", contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues and earnings per share. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially from any forward-looking statement. These factors include, but are not limited to: potential cuts in healthcare spending by the U.S. government as part of deficit reduction measures which could result in reduced demand for our product or downward pricing pressure; the unknown consequences of healthcare reform in the United States, including the impact of the reduction in Medicare and Medicaid payments to hospitals, pharmaceutical companies and other customers, which could reduce demand for our products and increase downward pricing pressure; adverse changes in regional, national or foreign economic conditions, including any impact that may result from the current global economic conditions on our ability to access credit markets and finance our operations, the demand for our products and services as a result of reduced government funding, lower utilization rates or otherwise, or our suppliers' ability to provide products needed for our operations; changes in interest or foreign currency exchange rates; our ability to successfully integrate any businesses we acquire; the adverse impact of cyber-attacks on our information systems; competitive factors; pricing and market pressures; difficulties inherent in product development and delays in product introductions; increases in energy costs and their effect on, among other things, the cost of producing BD's products; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; new or changing laws impacting our business or changes in enforcement practices with respect to such laws; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); future healthcare reform, including changes in government pricing and reimbursement policies or other cost containment reforms; the effects of potential pandemic diseases; and issuance of new or revised accounting standards, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. We do not intend to update any forwardlooking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

Contact:

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BECTON DICKINSON AND COMPANY

CONSOLIDATED INCOME STATEMENTS

(Unaudited; Amounts in millions, except share and per share data)

Three Months Ended March 31. 2014 2013 % Change REVENUES \$2,072 \$2,000 3.6 Cost of products sold 1,019 982 3.7 Selling and administrative 525 515 2.0 Research and development 147 122 20.0 TOTAL OPERATING COSTS AND EXPENSES 1,690 1,619 4.4 OPERATING INCOME 381 381 0.1 Interest income 10 12 (18.4)Interest expense (33)(35)(4.7)Other income, net 5 2 NM

INCOME FROM CONTINUING OPERATIONS BEFORE			
INCOME TAXES	363	360	0.8
Income tax provision	76 	84 (9.9)
INCOME FROM CONTINUING OPERATIONS	287	276	4.0
INCOME (LOSS) FROM DISCONTINUED OPERATIONS			
NET OF INCOME TAX PROVISION (BENEFIT) OF			
\$0 AND \$(1), RESPE		-	NM
NET INCOME	\$287	\$276	4.2
EARNINGS PER SHARE			
Basic:			
Income from continuing operations	\$1.48	\$1.42	4.2
Income (loss) from discontinued operations	\$ - \$	-	-
Net income	\$1.48	\$1.42	4.2
Diluted:			
Income from continuing operations	\$1.45	\$1.39	4.3
Income (loss) from discontinued operations	\$ - \$	-	_
Net income	\$1.45	\$1.39	4.3
AVERAGE SHARES OUTSTANDING (in thousands)			
Basic	193,609	194,609	
Diluted 	197,488	198,143	

CONSOLIDATED INCOME STATEMENTS

DISCONTINUED OPERATIONS

(Unaudited; Amounts in millions, except share and per share data)

Six Months Ended March 31

Six Months Ended March 31,						
	2014 2	2013 % Cha	ange			
REVENUES	\$4,086	\$3,901	4.8			
Cost of products sold	1,999	1,876	6.5			
Selling and administrative	1,056	1,010	4.5			
Research and development	273	241	13.4			
TOTAL OPERATING COSTS						
AND EXPENSES	3,327	3,127	6.4			
OPERATING INCOME	75	9 773	(1.8)			
Interest income	24	20	19.4			
Interest expense	(67)	(70)	(4.5)			
Other income, net	6		NM			
INCOME FROM CONTINUING OPERATIONS BEFORE						
INCOME TAXES	722	726	(0.6)			
Income tax provision		180	(9.0)			
INCOME FROM CONTINUING OPERATIONS	558	546	2.2			
INCOME FROM						

NET OF INCOME TAX PROVISION OF

\$0 AND \$215, RESP	ECTIV	/ELY -	355	NM
NET INCOME			\$901	(38.0)
EARNINGS PER SHARE				
Basic:				
Income from continuing operations		\$2.88	\$2.79	3.2
Income from discontinued operations	\$	-	\$1.81	NM
Net income		\$2.88	\$4.61	(37.5)
Diluted:				
Income from continuing operations		\$2.82	\$2.74	2.9
Income from discontinued operations	\$	-	\$1.78	NM
Net income		\$2.82	\$4.53	(37.7)
AVERAGE SHARES OUTSTANDING (in thousands)				
Basic	19	3,909	195,528	
Diluted	1		199,068	

NM -Not Meaningful

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY SEGMENT AND GEOGRAPHIC AREA

(Unaudited; Amounts in millions)

Three Months Ended March 31,

2014 2013 % Change

BD MEDICAL

United States	\$434	\$412	5.2
International	682	650	5.0
TOTAL	\$1,116	\$1,062	5.1
BD DIAGNOSTICS			
United States	\$301	\$322	(6.4)
International	352	337	4.5
TOTAL	\$653 	\$659	(0.9)
BD BIOSCIENCES			
United States	\$90	\$89	1.4
International	212	191	11.4
TOTAL	\$302 	\$279	8.2
TOTAL REVENUES			
United States	\$826	\$824	0.2
International	1,246	1,177	5.9
TOTAL	\$2,072		3.6

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY SEGMENT AND GEOGRAPHIC AREA

(Unaudited; Amounts in millions)

> Six Months Ended March 31,

2014 2013 % Change

BD MEDICAL

 United States
 \$875
 \$838
 4.5

 International
 1,304
 1,208
 8.0

TOTAL	\$2,180	\$2,045	6.6
BD DIAGNOSTICS			
United States	\$622	\$643	(3.2)
International	703	668	5.2
TOTAL	\$1,325	\$1,311	1.1
BD BIOSCIENCES			
United States	\$177	\$173	2.3
International	404	371	8.9
TOTAL		\$544	
TOTAL REVENUES			
United States	\$1,675	\$1,654	1.3
International	2,412		7.3
TOTAL	\$4,086	\$3,901	4.8

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Three Months Ended March 31,

(Unaudited; Amounts in millions)

United States

2014 2013 % Change

BD MEDICAL

Medical Surgical Systems

 Systems
 \$240
 \$236
 1.9

 Diabetes Care
 118
 107
 10.3

Pharmaceutical Systems	76	70	8.8
TOTAL	\$434	\$412	5.2
BD DIAGNOSTICS			
Preanalytical Systems	\$163	\$162	0.7
Diagnostic Systems 	138	160	(13.6)
TOTAL	\$301	\$322	(6.4)
BD BIOSCIENCES	\$90 	\$89 	1.4
TOTAL UNITED STATES	\$826 		0.2

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Three Months Ended March 31, (continued)

(Unaudited; Amounts in millions)

International

	% Change 						
	2014		Reported			-X Impact	
BD MEDICAL							
Medical Surgical Systems		\$311	\$303	2.6	6.3	(3.7)	
Diabetes Care		133	125	6.2	10.5	(4.3)	
Pharmaceutical Systems		238	221	7.6	5.9	1.7	
TOTAL		\$682 	\$650	5.0	7.0	(2.0)	
BD DIAGNOSTICS							
Preanalytical Systems		\$179	\$168	6.7	10.2	(3.5)	
Diagnostic Systems		173	3 169	2.3	3 6	.0 (3.7)	
TOTAL		\$352	\$337	4.5	8.1	(3.6)	

BD BIOSCIENCES	\$212	\$191	11.4	14.3	(2.9)
TOTAL					
INTERNATIONAL	\$1,246	\$1,177	5.9	8.5	(2.6)

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Three Months Ended March 31, (continued)

(Unaudited; Amounts in millions)

Total

% Change 2014 2013 Reported FXN FX Impact **BD MEDICAL** Medical Surgical \$551 \$539 2.3 4.4 (2.1)Systems 251 232 Diabetes Care 8.1 10.4 (2.3)Pharmaceutical Systems 314 291 7.9 6.6 1.3 TOTAL 5.1 \$1,116 \$1,062 6.3 (1.2)**BD DIAGNOSTICS** Preanalytical \$342 \$330 3.7 5.5 (1.8) Systems 311 329 (5.5) (3.6) (1.9) Diagnostic Systems \$653 \$659 TOTAL (0.9) 1.0 (1.9)8.2 10.2 BD BIOSCIENCES \$302 \$279 (2.0)----\$2,072 \$2,000 3.6 5.1 TOTAL REVENUES (1.5)

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Six Months Ended March 31,

(Unaudited; Amounts in millions)

United States

2014 2013 % Change

BD MEDICAL

Medical Surgical Systems \$502 \$485 3.6

239 219 9.3 Diabetes Care

Pharmaceutical Systems 133 134 (0.4)

TOTAL \$875 \$838 4.5

BD DIAGNOSTICS

Preanalytical Systems \$335 \$329 1.7

Diagnostic Systems 288 314 (8.3)

\$622 \$643 (3.2) TOTAL

\$177 \$173 2.3 BD BIOSCIENCES

TOTAL UNITED STATES \$1,675 \$1,654 1.3

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Six Months Ended March 31, (continued)

(Unaudited; Amounts in millions)

International

% Change

2014 2013 Reported FXN FX Impact -----

BD MEDICAL

Medical Surgical Systems	\$627	\$590	6.4	9.2	(2.8)
Diabetes Care	275	256	7.5	11.0	(3.5)
Pharmaceutical Systems	402	362	11.0	8.5	2.5
TOTAL	\$1,304	\$1,208	 8.0	9.4	(1.4)

BD DIAGNOSTICS

Preanalytical \$355 \$336 5.7 8.2 (2.5) Systems

Diagnostic Systems	3	48 332		4.7	8.0	(3.3)
TOTAL	\$703 	\$668	5.2	8.1	,	2.9)
BD BIOSCIENCES		104 \$37 	'1 	8.9	10.6	(1.7)
TOTAL INTERNATIONAL	\$2,4	\$2,2 	47	7.3		(1.9)

SUPPLEMENTAL REVENUE INFORMATION

REVENUES BY BUSINESS SEGMENTS AND UNITS

Six Months Ended March 31, (continued)

(Unaudited; Amounts in millions)

Total

% Change

	2014 2013 Reported FXN FX Impact					
BD MEDICAL						
Medical Surgical Systems	\$1,130 \$1,075 5.2 6.7 (1.5)					
Diabetes Care	514 475 8.3 10.2 (1.9)					
Pharmaceutical Systems	535 496 7.9 6.1 1.8					
TOTAL	\$2,180 \$2,045 6.6 7.4 (0.8)					
BD DIAGNOSTICS						
Preanalytical Systems	\$690 \$665 3.7 5.0 (1.3)					
Diagnostic Systems	636 646 (1.6) 0.1 (1.7)					
TOTAL	\$1,325 \$1,311 1.1 2.6 (1.5)					
BD BIOSCIENCES	\$581 \$544 6.8 8.0 (1.2)					
TOTAL REVENUES	\$4,086 \$3,901 4.8 5.9 (1.1)					

SUPPLEMENTAL REVENUE INFORMATION

SAFETY REVENUES

(Unaudited; Amounts in millions)

Three Months Ended March 31,

%	Change	
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	2014	2013	Rep	orted 		XN	FX Impact	
TOTAL SAFETY REVENUES								
United States		\$287	\$287		-	-	-	
International		244			7.3	11.2	(/	
TOTAL		\$531	\$514		3.2	4.9	, ,	
BY SEGMENT								
BD Medical		\$263	\$256		2.7	4.4	(1.7)	
BD Diagnostics		268			3.7	5.5	(- /	
TOTAL		\$531	\$514		3.2	4.9	` ′	

Six Months Ended March 31,

% Change

	2014	2013	Repo	orted 	FX		(Impact
TOTAL SAFETY REVENUES							
United States		\$602	\$578		4.1	4.1	-
International		486	447		8.7	11.6	(2.9)
TOTAL	-	\$1,088	\$1,026		6.1	7.3	(1.2)
BY SEGMENT							
BD Medical		\$548	\$508		7.8	9.1	(1.3)
BD Diagnostics		540	517		4.4	5.6	(1.2)

TOTAL \$1,088 \$1,026 6.1 (1.2)BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2014 Quarter-to-Date Reconciliation of Non-GAAP Financial Measures (Unaudited) Three Months Ended March 31, 2014 2013 Foreign Growth % Growth Foreign Foreign Currency Currency Currency Translation Neutral Neutral Change Growth % Reported Diluted Earnings per Share \$0.06 \$(0.08) 4.3% 10.1% \$1.45 \$1.39 \$0.14 from Continuing Operations Write-off of capitalized product software and, to a lesser extent, fixed assets primarily resulting from the discontinuance of an instrument product development program in the Biosciences segment (\$20 million or \$12 million after-tax) 0.06 Cost associated with the decision to early terminate a European distributor arrangement in the Diagnostics segment (\$11 million or \$8 million after-tax) 0.04 Gain from a cash distribution received from the sale of company, in which BD had a small equity ownership (\$8 million or \$5 million after-tax) (0.03)Adjusted Diluted Earnings per Share from Continuing \$(0.08) Operations \$1.53 \$1.39 \$0.14 \$0.22 10.1% 15.8% BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION FY2014 Year-to-Date Reconciliation of Non-GAAP Financial Measures (Unaudited) Six Months Ended March 31, 2014 2013 Growth Foreign Foreign Growth % Foreign Currency Currency Currency Translation Neutral Neutral Change Growth % Reported Diluted Earnings per Share from Continuing \$2.82 \$2.74 \$0.08 \$(0.17) \$0.25 2.9% 9.1% Operations

discontinuance of an instrument product development program in the Biosciences segment (\$20 million or \$12 million after-tax) 0.06

Cost associated with the decision to early terminate a European distributor arrangement in the Diagnostics segment (\$11 million or \$8 million after-tax)

0.04

Gain from a cash distribution received from the sale of company, in which BD had a small equity ownership (\$8 million or \$5 million after-tax) (0.03

Adjusted Diluted Earnings per Share from Continuing

Operations \$2.90 \$2.74 \$0.16 \$(0.17) \$0.33 5.8% 12.0%

The incremental impact in first quarter fiscal year 2014 of the medical device excise tax which went into effect in January 2013 under the U.S. Patient Protection and Affordable Care Act (\$14 million or \$9 million aftertax) 0.05 0.00

Adjusted Diluted Earnings per Share from Continuing Operations without incremental first quarter fiscal year 2014 impact of Medical Device Excise Tax

\$2.94 \$2.74 \$0.20 \$(0.17) \$0.37 7.3% 13.5%

BECTON DICKINSON AND COMPANY

SUPPLEMENTAL INFORMATION

FY2014 Outlook Reconciliation

Reported

Basis FX Impact FXN Basis

Revenues -Full Year 2014 estimated growth

4.0% - 4.5% (0.5%) 4.5% - 5.0%

Full Year Full Year

2014 2013 % Increase

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(estimated)

Reported Fully Diluted Earnings per Share

from Continuing

Operations \$ 6.14 - 6.17 \$4.67 NM

Write-off of capitalized of an product instrument software and, product to a lesser development extent, fixed program in the assets Biosciences primarily segment resulting from

the

0.06 discontinuance

Cost associated with the decision to early terminate a European distributor arrangement in

Diagnostics

segment 0.04

Gain from a cash distribution received from the sale of company, in which BD had a small equity

ownership (0.03)

Charge associated with the litigation settlement related to indirect purchaser antitrust class action cases

0.07

Charge

associated Company by RTI

with the unfavorable verdict returned in the antitrust and false advertising lawsuit filed

against the 1.06

Non-cash

pension plan, The charge pension also included settlement as such payments charge settlement associated exceeded the losses with lump sum service and associated benefit interest with certain payments made components of foreign from the the plan's pension plans. Company's U.S. pension cost

supplemental 0.02

Adjusted Fully Diluted Earnings per Share

from Continuing

Operations 6.22 - 6.25 \$5.81 7.0% - 7.5% ========= ----

FX Impact (3.0%) Represents the incremental Patient impact of the Protection and medical device Affordable excise tax in Care Act) first quarter fiscal year 2014 (tax went into effect in January 2013 under the U.S.

(1.0%)

Adjusted FXN Growth (excluding the medical device excise tax)

11.0% - 11.5%

NM -Not Meaningful

FXN = Foreign Currency Neutral

SOURCE BD (Becton, Dickinson and Company)

https://news.bd.com/2014-05-01-BD-Announces-Results-For-2014-Second-Fiscal-Quarter